**Unit 1.00 POBF Pilot**

D R B H W Z U D I V C C B Z W O S L E E B P W A C

E V I S N E F E D E E Z N L S E A N I Q G F U C O

V N M M H H A C V W Q I V F E B T F P V N D R U N

O I O P D N S I S X C X Z B R X O A Q F I L R S S

B R A I N S T O R M I N G E G V D H I E C E P T T

C E R P S C I Y K B N N V K B Q C E N C L T X O R

T H O E U S D V B I R N H W L Q N C A A N Q J M U

E R R D G Z E B S C O E T I Q U E T T E C U H E C

G M N O C R O R J N S Y M P A T H I Z E R G N R T

R I E H N X E J G G F C Z Y L A O Q B X I R O E I

A L A D E O C S K O D P K V B N H E S V T A I R V

T R E O V A L H S E R M T B S V N T F P I P T Z E

T I A U I O I O U I W P R S N I G R A M C H C M R

V D Z B T L B X G T O E O Q U A M H W Y I N E V L

W W N H C E Y J F I V N G E A W R Z X R S E L U P

P U J B U V R T E I C O L U M N N Y A F M V F A E

S L S O D K G A A C D A D H U C U X K C K R E O L

F Y E V E M U T P B T O L A N O I S S E F O R P Z

N S I O D N I V S M L I J H Z C Z R S R D M N R A

R Q I F U O Q S G K O E V Q F J H Q U J H Y C V W

G A R U N O M S U K K C R E Z S A M C K J M B N B

M D P I J T G F N C X D E U Z S F P E R Z Q B D Q

X W E N I L E M T P P S U I W L D X M U T P L J Z

F Y B P N N W X V G D B R F C T Z J N C L N O V C

N C O Y Y E P I R Q Q C Z E B E V J G M L H H W X

ABBREVIATION

AUDIENCE

BAR

BRAINSTORMING

CHART

CHRONOLOGICAL

COLUMN

COMPARE

CONSTRUCTIVE

CRITICISM

CUSTOMER

DEDUCTIVE

DEFENSIVE

ENUNCIATE

ETIQUETTE

GRAPH

INDUCTIVE

LINE

MARGINS

NON-VERBAL

OBJECTIVE

PIE

PROFESSIONAL

PROGRESSION

REFLECTION

REGRESSION

RELATIONS

SYMPATHIZE

TABLE

TARGET

VERBAL